



# SLONE INFOSYSTEMS LIMITED

(formerly known as "Slone Infosystems Private Limited")

CIN: L72900MH2022PLC396387

Date: 11<sup>th</sup> July, 2024

To

**National Stock Exchange of India**  
Listing Compliance Department,  
Exchange Plaza, 5th Floor,  
Plot No. C/1, Block-G, Bandra Kurla Complex,  
Bandra (E), Mumbai-400051

**Company Symbol: SLONE; ISIN: INE0SMA01017**

**Sub: Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')**

Dear Sir / Ma'am,

With reference to captioned subject and pursuant to Regulation 30 of the Listing Regulations, please find enclosed herewith investor presentation to be made to Analyst/Investors on the Audited Financial Results of the Company for the half Year and year ended on March 31, 2024.

Pursuant to Regulation 46 of the Listing Regulations, the presentation is also hosted on the website of the Company i.e. [www.sloneinfosystems.com](http://www.sloneinfosystems.com) .

We request you to take the same on record.

Thanking You,

Yours Faithfully,

For, **Slone Infosystems Limited**

**Rajesh Srichand Khanna**

Chairman and Managing Director  
DIN: 09843089

**Regd. Office:**

Office 203 2<sup>nd</sup> Floor  
Mohini Heights CHS Ltd  
5<sup>th</sup> Road, Khar West  
Mumbai 400052 (MH)

**Email:** rajesh@sloneinfosystems.com

**Contact:** +91 98203 24640

[www.sloneinfosystems.com](http://www.sloneinfosystems.com)

**Corporate Office:**

Ground Floor  
Mohini Heights CHS Ltd  
5<sup>th</sup> Road, Khar West  
Mumbai 400052 (MH)

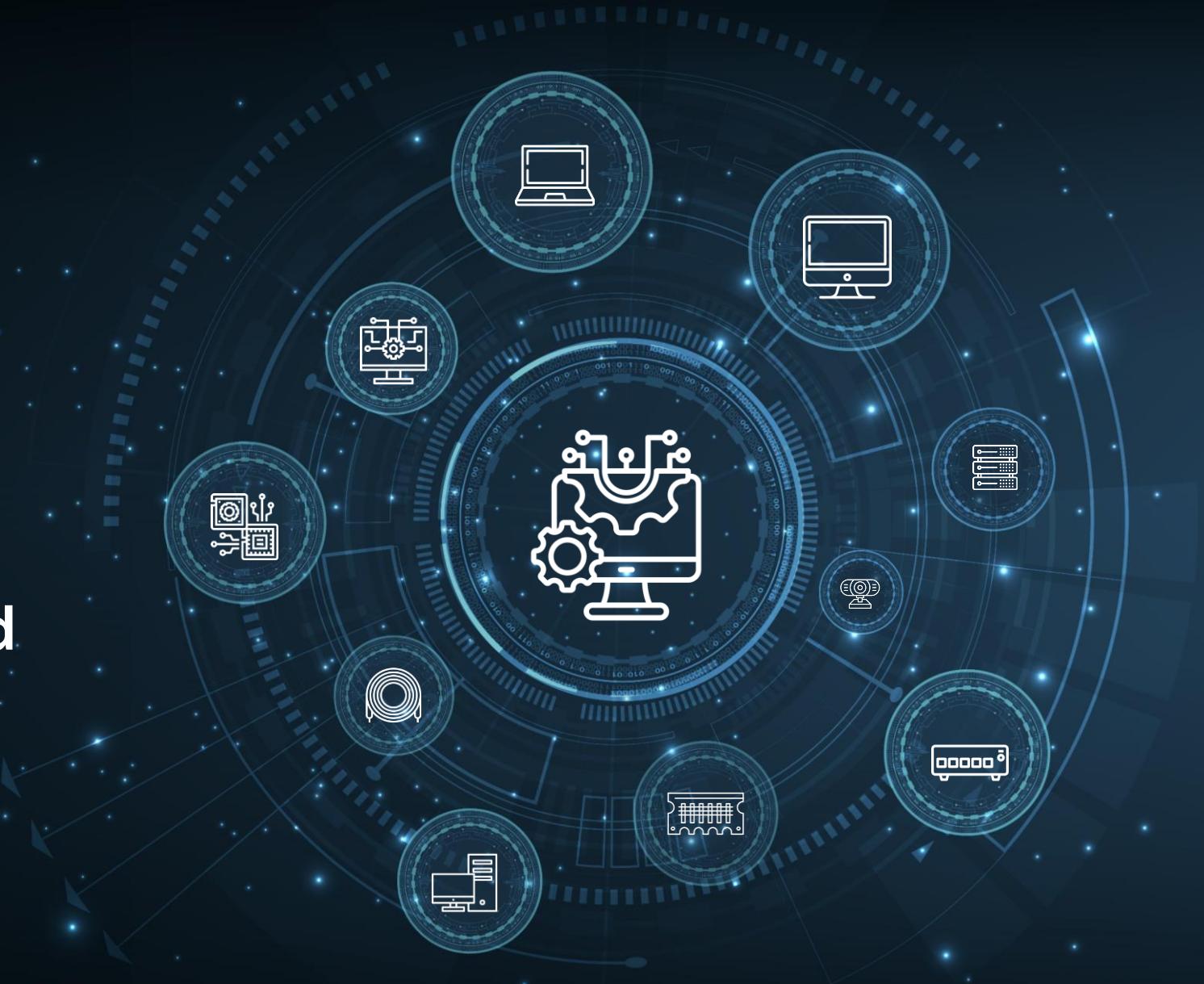


**Sloner Infosystems Limited**

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Investor Presentation



# Disclaimer

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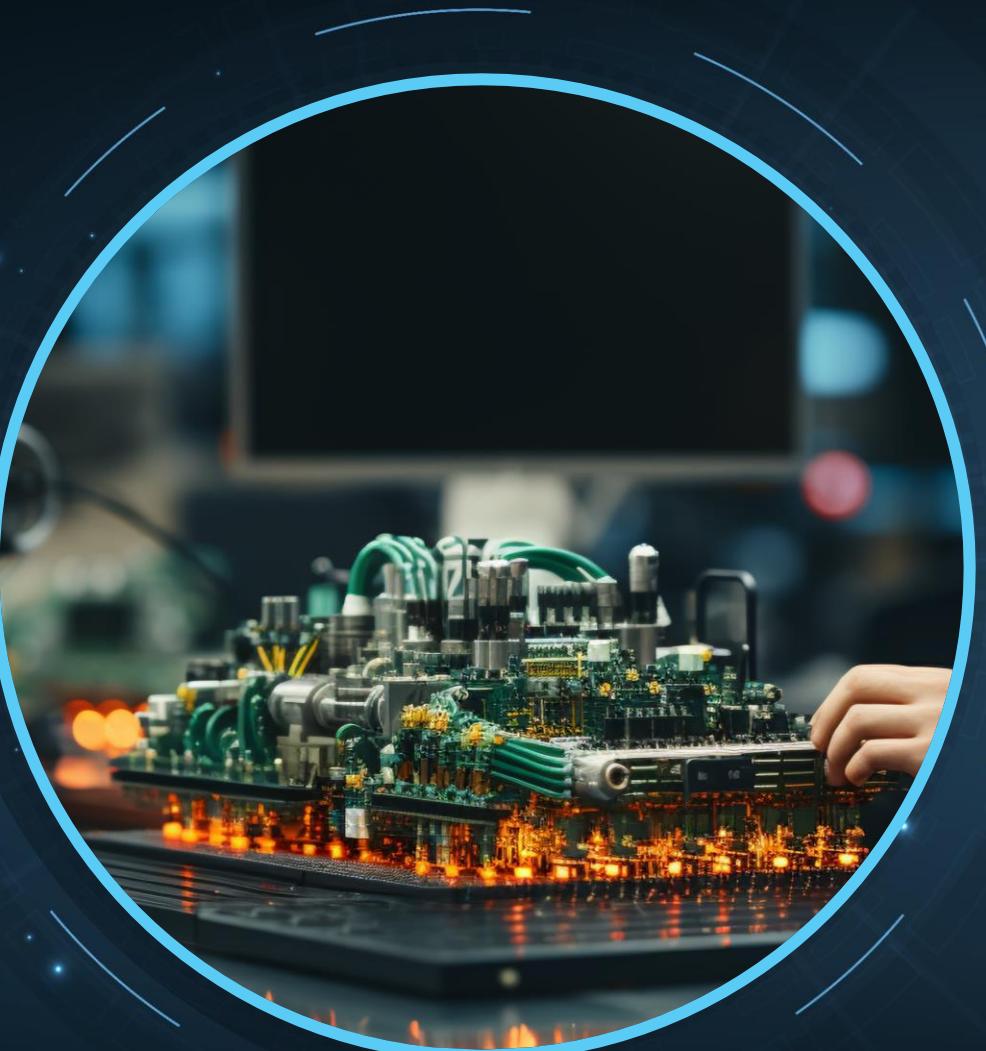
This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating S lone Infosystems Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertake no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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S lone infosystems Pvt Ltd

# Company Overview





Slone Infosystems Limited, (Slone, The Company) is a company engaged in providing IT hardware solutions. The company is backed by Mr. Rajesh Srichand Khanna, who has been engaged in providing IT Hardware solution services under his sole proprietorship firm M/s Sam Computers since 1999. The Company specializes in both sales and rentals, they offer a comprehensive range of IT equipment such as laptops, desktops, servers, and workstations.

Additionally, the company offers IT service solutions, such as managing cloud servers and servicing IT equipment for corporate clients.

Slone, provides customized IT solutions, sourcing equipment precisely aligned with client needs.

They are authorized sub-dealers of tech giants like HP, Lenovo, & Dell with top-tier hardware solutions.

# Key Facts: Glimpses of Impactful Journey



S lone Infosystems Limited



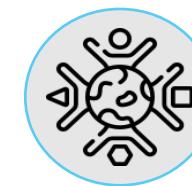
**24**  
Years of Experience



**50+**  
Clients



**ISO 9001:2015**  
Certification



**Diverse Product Range**

**FY24**



**Revenue ₹ 6069.26 Lakhs**



**EBITDA ₹ 685.74 Lakhs**



**PAT ₹ 418.69 Lakhs**



**ROE 31.68%**

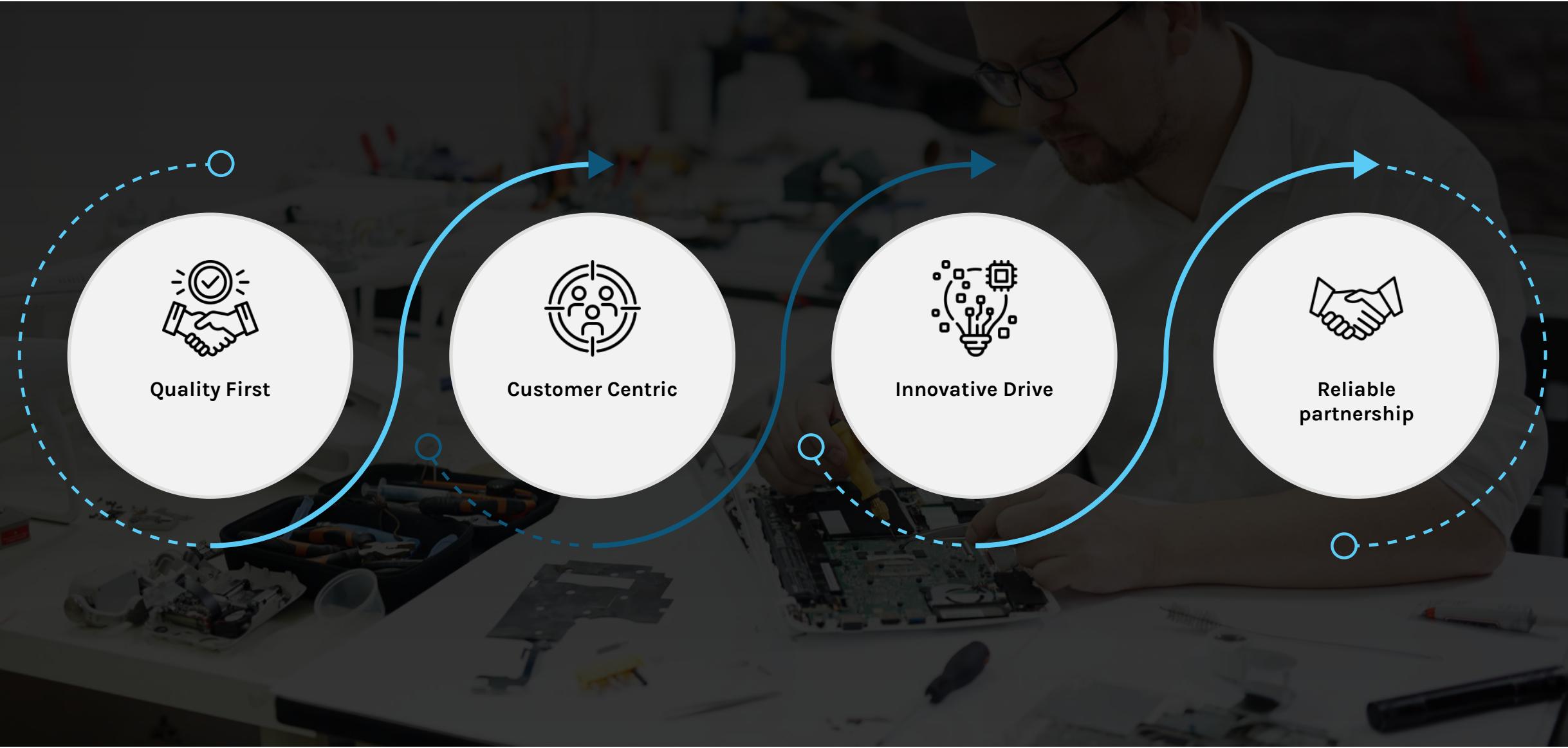


**ROCE 40.02%**

# Our Principles: The Pathway To Success



S lone Infosystems Limited



# Client Collaboration: Where Service Meets Satisfaction



S lone Infosystems Limited

99% Revenue Contribution From Top Ten Client



# Multifaceted Service Approach: Seamlessly Meeting Diverse Needs



S lone Infosystems Limited



Sale Of Laptop, Computer &  
Computer Peripherals

IT Service Solutions

Rental Services

Sale Of Other IT Related  
Products



## IT Products sale

The company caters a diverse array of top-notch IT hardware products. Their customer-centric approach ensures that each product is handpicked to meet unique needs, promising reliability, performance, and innovation. Personalized excellence is provided for each selection.



## Server Maintenance

S lone delivers top-tier server maintenance solutions, where their dedicated experts ensure servers operate at peak efficiency and proactively address problems.

## Laptop Rental & Maintenance

S lone Laptop Rentals and maintenance service ensures a hassle-free experience, providing users with uninterrupted performance and top-notch maintenance support perfectly suited to their needs. With advanced laptop solutions at their disposal, individuals can effortlessly streamline their workflow.

## Server Installation & Maintenance

The dedicated team ensures seamless server setup. With relentless commitment, they provide round-the-clock maintenance, guaranteeing optimal performance and data security.

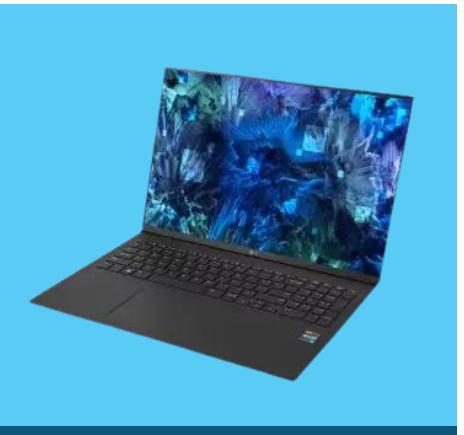
# Products Portfolio: Empowering Solutions & Enriching Possibilities



S lone Infosystems Limited



Desktops



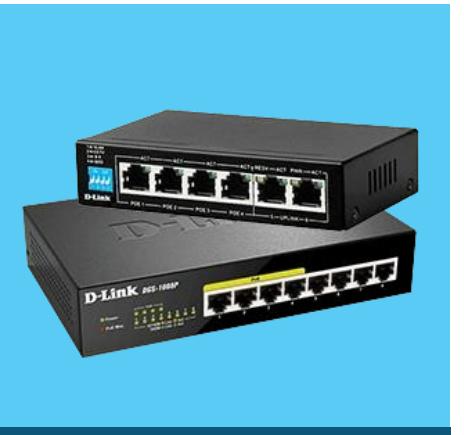
Laptop



Servers



Computer Peripherals



Switches



San Storage



CCTV



CCTV Cables



Software

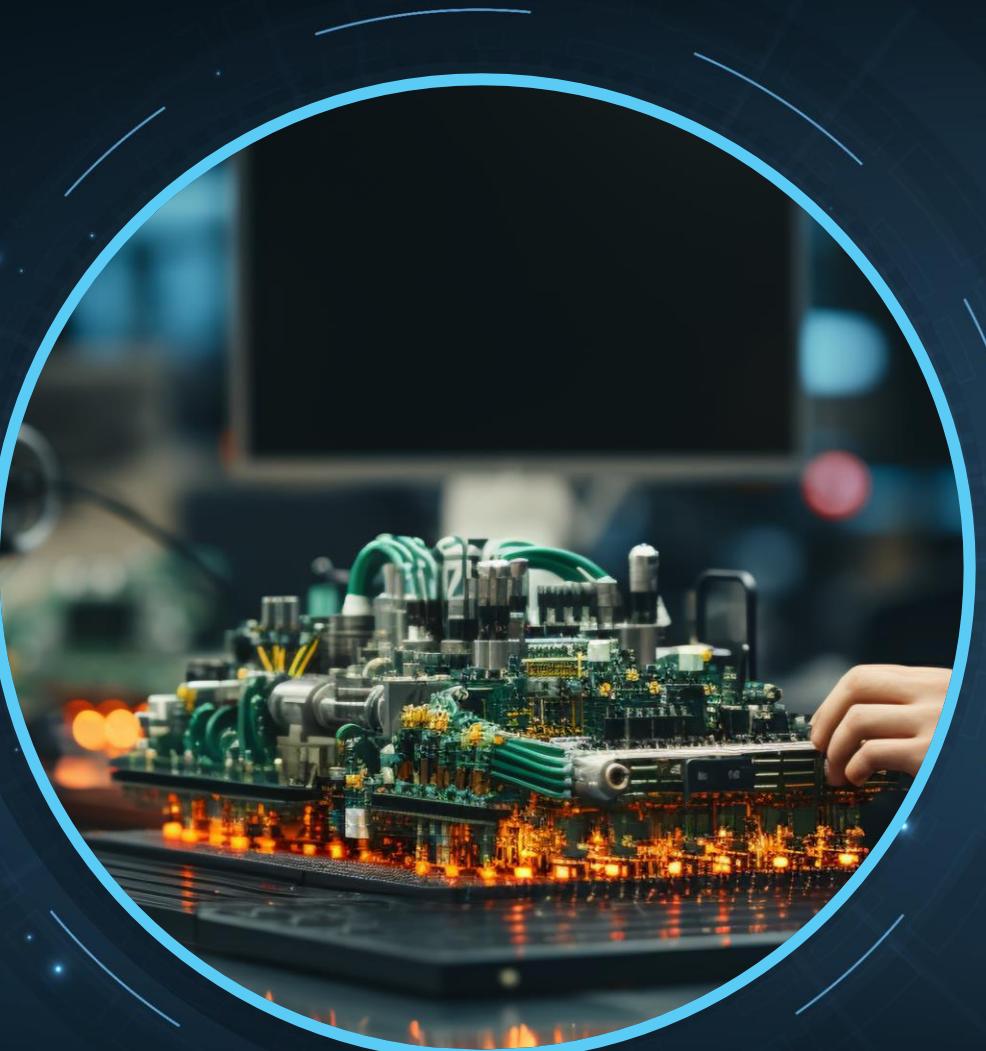


Printer



S lone infosystems Pvt Ltd

# Management Overview





## **Mr. Rajesh Srichand Khanna**

Managing Director

Mr. Rajesh Srichand Khanna, graduated in commerce from the University of Bombay.

He launched his career in 1993 as an accountant for private limited companies before founding M/s SAM Computers in 1999.

With 25 years of experience, he specializes in trading and renting IT equipment.



## **Mrs. Manisha Rajesh Khanna**

Non- Executive Director

Mrs. Manisha Rajesh Khanna serves as a Non-Executive Director in our company.

While she is an undergraduate, she brings valuable expertise as the proprietor of M/s Nutty Delite Dry Fruits & Spices, a sole proprietorship specializing in a wide range of dry fruits and spices.



## **Mr. Mohit Rajesh Khanna**

Whole Time Director & CFO

Mr. Mohit Rajesh, holds a Bachelor's in Management Studies from the University of Mumbai.

With extensive experience in financial and accounting management, he plays a vital role in our core management team.

He oversees various aspects including accounts, IT systems, sales, finance, and risk management.

He leads operational teams, identifies growth opportunities, and evaluates strategies' financial impacts.

# Management Vision: Guiding The Path To Success



S lone Infosystems Limited



## Mr. Rajesh Krishana Vyas

Independent Director

Mr. Rajesh Krishana Vyas, holds a Master's degree in Management Studies from the University of Bombay. He has joined the board on October 3, 2023.

With over 29 years of experience, he co-founded Incometech and Fintech companies and has been associated in the capacity of CTO, COO, with fintech companies



## Mr. Krupesh Arvind Bhansali

Independent Director

Mr. Krupesh Arvind Bhansali, a qualified Chartered Accountant, Insolvency Professional, Registered Valuer, and Certified Fraud Examiner.

With a Master's in Business Finance and additional certifications in areas such as Information Systems Audit, he brings extensive expertise in audit and assurance services.

He has led various assignments including internal audits, financial due diligence, and fraud assessments. Currently, he is a Partner (Founder) at Bhansali and Shah Chartered Accountants.



## Ms. Riya Jain

Company Secretary and Compliance Officer

Ms. Riya Jain, a Commerce graduate and Associate Member of the Institute of Company Secretaries of India.

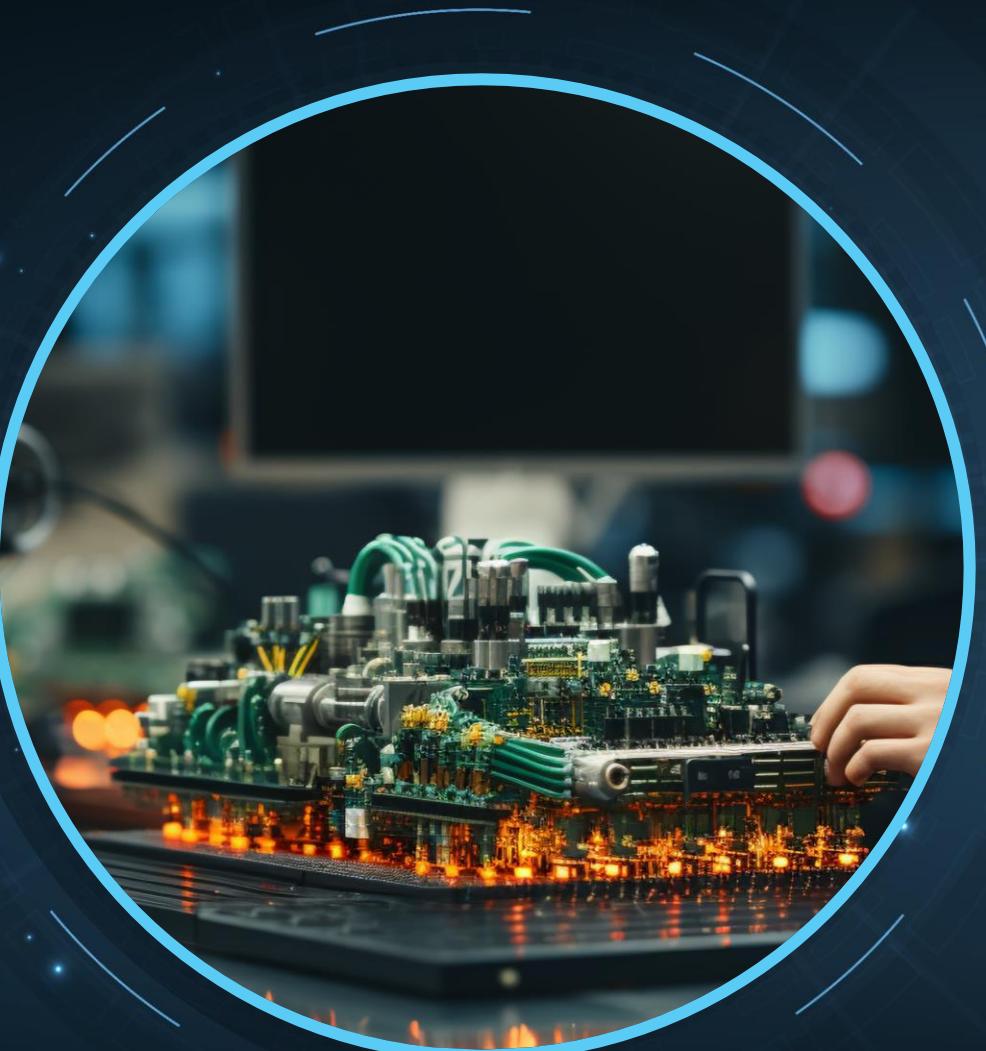
She oversees company's books of accounts, audit of the company's tax returns, advising the Board of Directors relating to the legal and financial risks and ensuring that the Company complies with all the applicable statutory regulations



S lone infosystems Pvt Ltd

# Industry Overview

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India's electronics production is expected to reach USD 300 billion by 2026, indicating a significant upward trajectory



Domestic production of electronic goods witnessed a substantial increase from Rs. 3,17,331 crore (USD 49 billion) in 2016-17 to Rs. 6,40,810 crore (USD 87.1 billion) in 2021-22, growing at a robust Compound Annual Growth Rate (CAGR) of 15%.

Production Linked Incentive (PLI) schemes for Phones, IT Hardware, and Electronic Components have been successful in attracting global players and nurturing domestic companies into national champions with global aspirations.

## Production, Imports, And Exports Of Electronic Goods

	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
Production	3,17,331	3,88,306	4,58,006	5,33,550	5,54,461	6,40,810
Imports	2,87,559	3,40,901	4,01,450	3,85,081	3,99,374	5,09,679
Exports	39,980	41,220	61,908	82,929	81,822	109,797

# Igniting Innovation: Exploring India's Electronics Industry



S lone Infosystems Limited

The growth of India's electronics manufacturing industry is propelled by a combination of factors including a large domestic market, abundant skilled talent, and cost-effective labor.



Technologies like 5G, Internet of Things (IoT), Advanced Data Analytics, Artificial Intelligence (AI), Cloud Computing, Augmented and Virtual Reality (AR/VR), 3D printing, Robotics, and Blockchain are reshaping the future of technology-led transformation.



Efforts are underway to equip Indian IT professionals with world-class skills in emerging technologies through initiatives like the Future Skills Programme, ensuring they remain competitive in the global arena.



Make in India Launched in 2014, aims to position India as a global design and manufacturing hub by boosting domestic manufacturing and reducing dependence on imports, thereby diversifying the contribution of all sectors to the economy.



**Digital India** Seeks to substantially increase domestic manufacturing of electronics and reduce dependency on imports, aligning with the broader goal of fostering digital transformation across the country.

Source: Prospectus

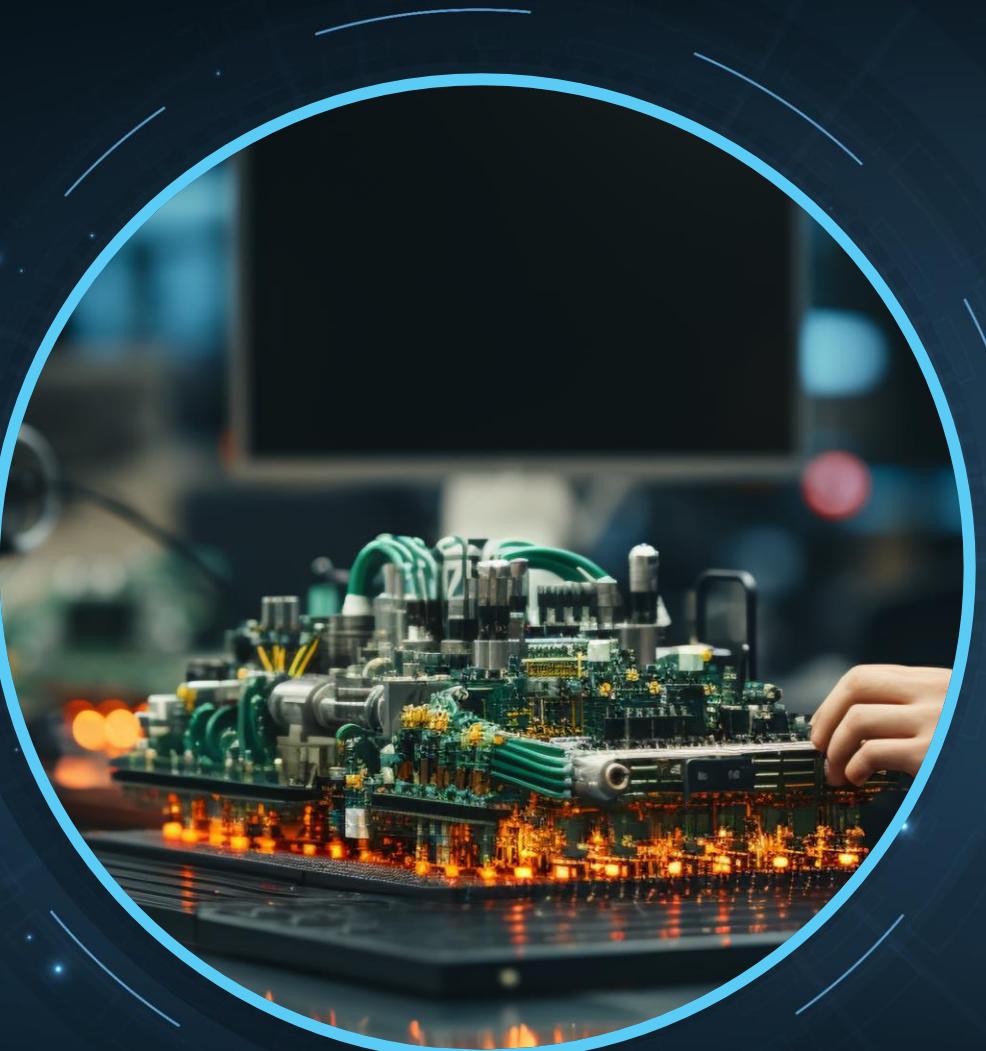
Investor Presentation



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# Financial Overview

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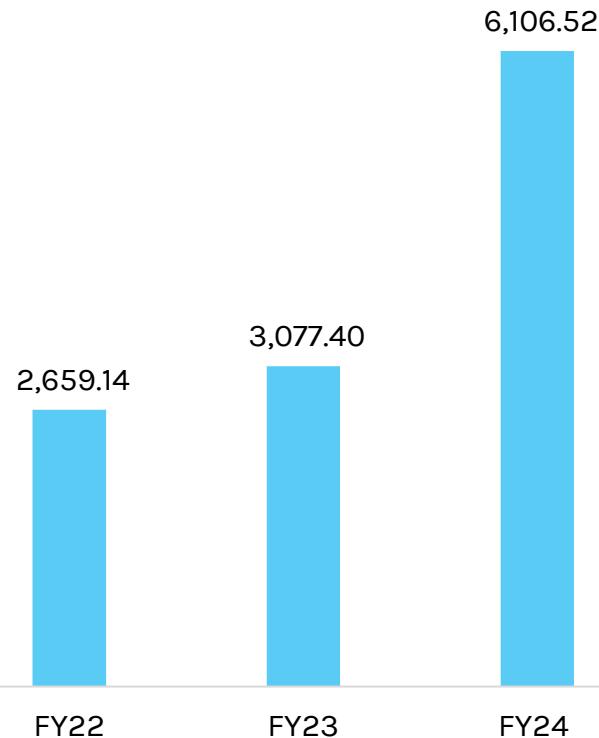


# Key Financial Highlights

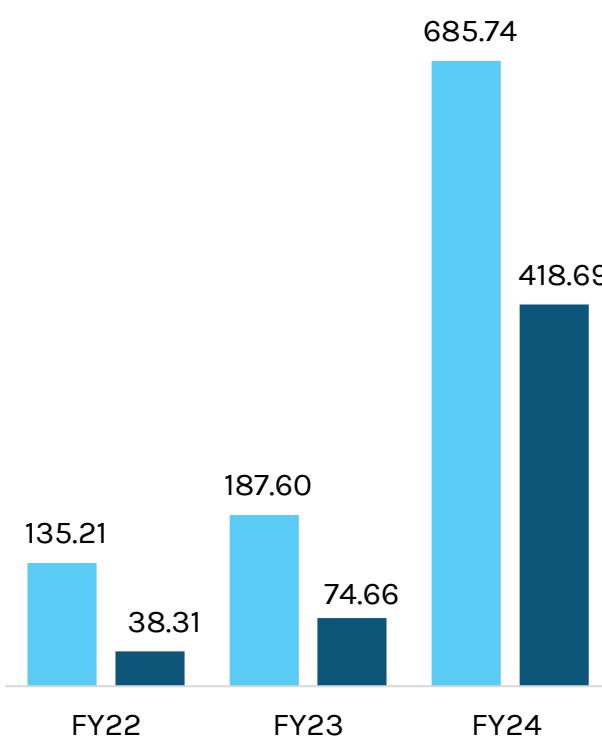


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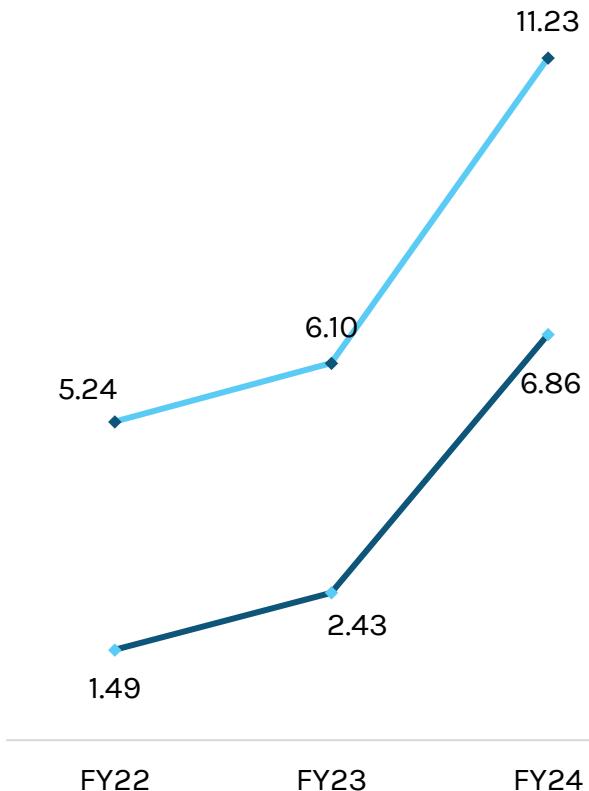
**Total Income**



**EBITDA    PAT**



**EBITDA %    PAT %**



All Amount In ₹ Lakhs & Margins In %

# Profit & Loss Statement



S lone Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Revenues	6,069.26	3,022.14	2,578.79
Other Income	37.26	55.26	80.34
<b>Total Income</b>	<b>6,106.52</b>	<b>3,077.40</b>	<b>2,659.14</b>
Purchase of stock in trade	4,785.99	2,766.14	2,496.48
Employee costs	120.61	36.54	22.77
Other expenses	514.18	87.12	4.68
Total Expenditure	5,420.78	2,889.80	2,523.93
<b>EBITDA</b>	<b>685.74</b>	<b>187.60</b>	<b>135.21</b>
EBIDTA (%)	11.23	6.10	5.24
Finance Costs	34.94	33.83	33.86
Depreciation	94.09	67.86	51.76
PBT	556.71	85.91	49.59
Tax	138.02	11.25	11.29
<b>PAT</b>	<b>418.69</b>	<b>74.66</b>	<b>38.31</b>
NPM (%)	6.86	2.43	1.49

# Balance Sheet



Slope Infosystems Limited

In ₹ Lakhs

Equities & Liabilities	FY24	FY23	FY22	Assets	FY24	FY23	FY22
Equity	386.90	184.55	228.70	<b>Non Current Assets</b>			
Reserves	934.58	25.94	0.00	Fixed Assets	199.56	93.93	358.61
<b>Net Worth</b>	<b>1,321.48</b>	<b>210.49</b>	<b>228.70</b>	Deferred Tax Assets	2.69	0.60	NA
<b>Non Current Liabilities</b>				Other Non Current Assets	3.77	5.03	NA
Non Current Borrowings	157.02	274.03	481.12	<b>Total Non Current Assets</b>	<b>206.02</b>	<b>99.56</b>	<b>358.61</b>
Deferred Tax Liabilities	0.00	0.00	5.11	<b>Current Assets</b>			
Long Term Provision	4.11	0.34	1.33	Current Investments	0.00	0.00	59.36
<b>Total Non Current Liabilities</b>	<b>161.13</b>	<b>274.37</b>	<b>487.56</b>	Inventories	306.18	14.27	NA
<b>Current Liabilities</b>				Trade receivables	1177.66	273.51	622.79
Trade Payables	429.15	407.50	440.03	Cash & Bank Balance	5.44	16.59	15.46
Short Term Provision	155.26	18.98	9.39	Short Term Loans and advances	303.86	777.68	92.93
Other Current Liabilities	19.88	279.38	1.69	Other Current Assets	87.74	9.11	18.23
<b>Total Current Liabilities</b>	<b>604.29</b>	<b>705.86</b>	<b>451.11</b>	<b>Total Current Assets</b>	<b>1,880.88</b>	<b>1,091.16</b>	<b>808.77</b>
<b>Total Equity &amp; Liabilities</b>	<b>2,086.90</b>	<b>1,190.72</b>	<b>1,167.37</b>	<b>Total Assets</b>	<b>2,086.90</b>	<b>1,190.71</b>	<b>1,167.37</b>

# Cashflow Highlights



S lone Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Cashflow from Operations	-352.34	59.74	61.82
Cashflow from Investments	-199.15	275.18	-85.48
Cashflow from Financing	540.35	-333.78	30.58
<b>Net Cash Flow</b>	<b>-1114.00</b>	<b>114.00</b>	<b>6.92</b>

# Key Ratios



S lone Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Current Ratio (In Times)	3.11	1.55	1.79
Debt To Equity Ratio (In Times)	0.12	1.30	NA
Debt Service Coverage Ratio (In Times)	3.71	5.55	3.99
Receivable Turnover Ratio (In Times)	5.15	11.05	4.14
ROE %	31.68	35.47	NA
ROCE %	40.02	24.71	36.49
EPS ₹	16.50	4.05	NA

# Stock Data



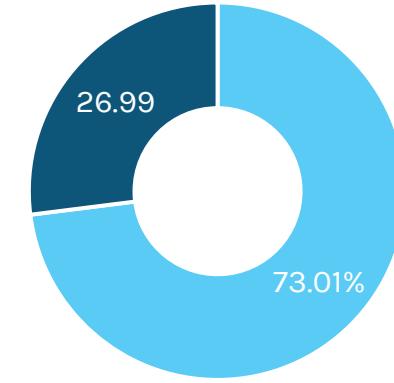
S lone Infosystems Limited  
As on 31-03-2024

As on 02-07-2024

## NSE: SLOWE ISIN: INEOSMA01017

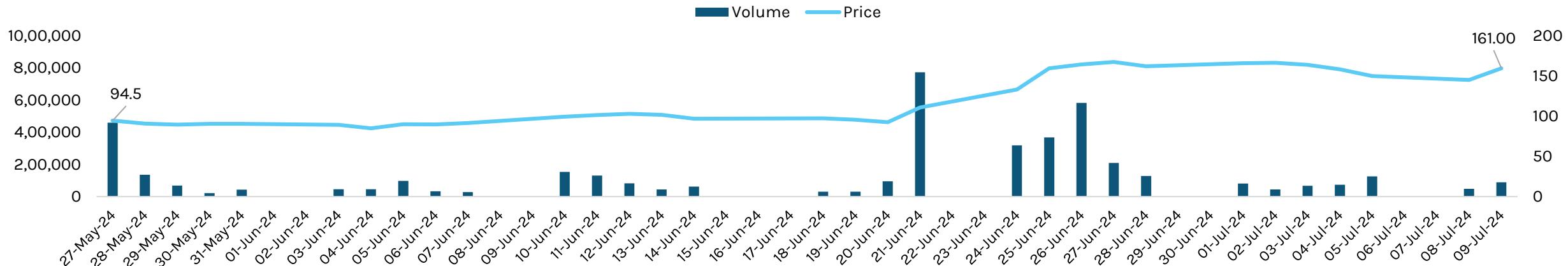
Share Price ₹	161.00
Market Capitalization ₹ Cr	84.83
No. of Share Outstanding	52,69,013
Face Value ₹	10.00
52 Week High ₹	177.00
52 Week Low ₹	80.25

## Shareholding Pattern



- Promoter & Promoter Group
- Public

## Share Performance From 27<sup>th</sup> May 2024 Till Date



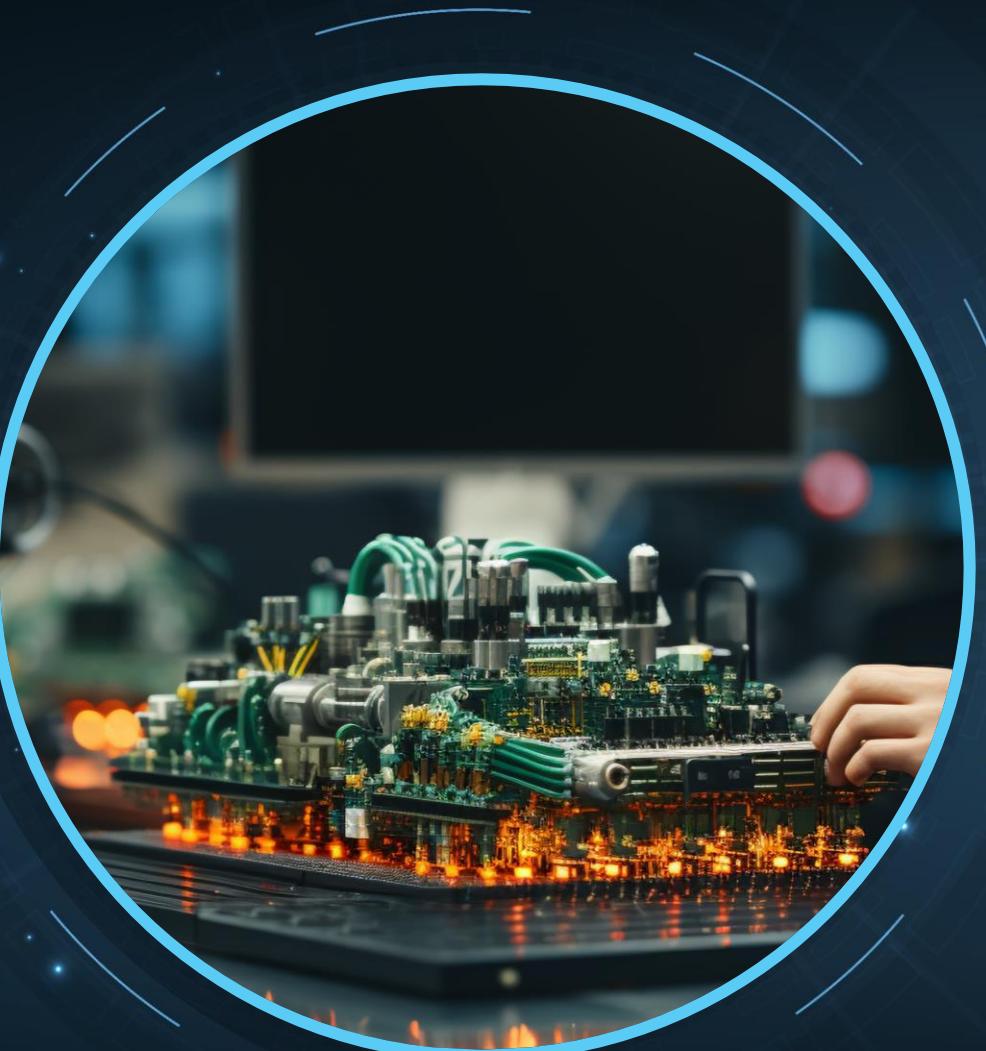
Source: NSE

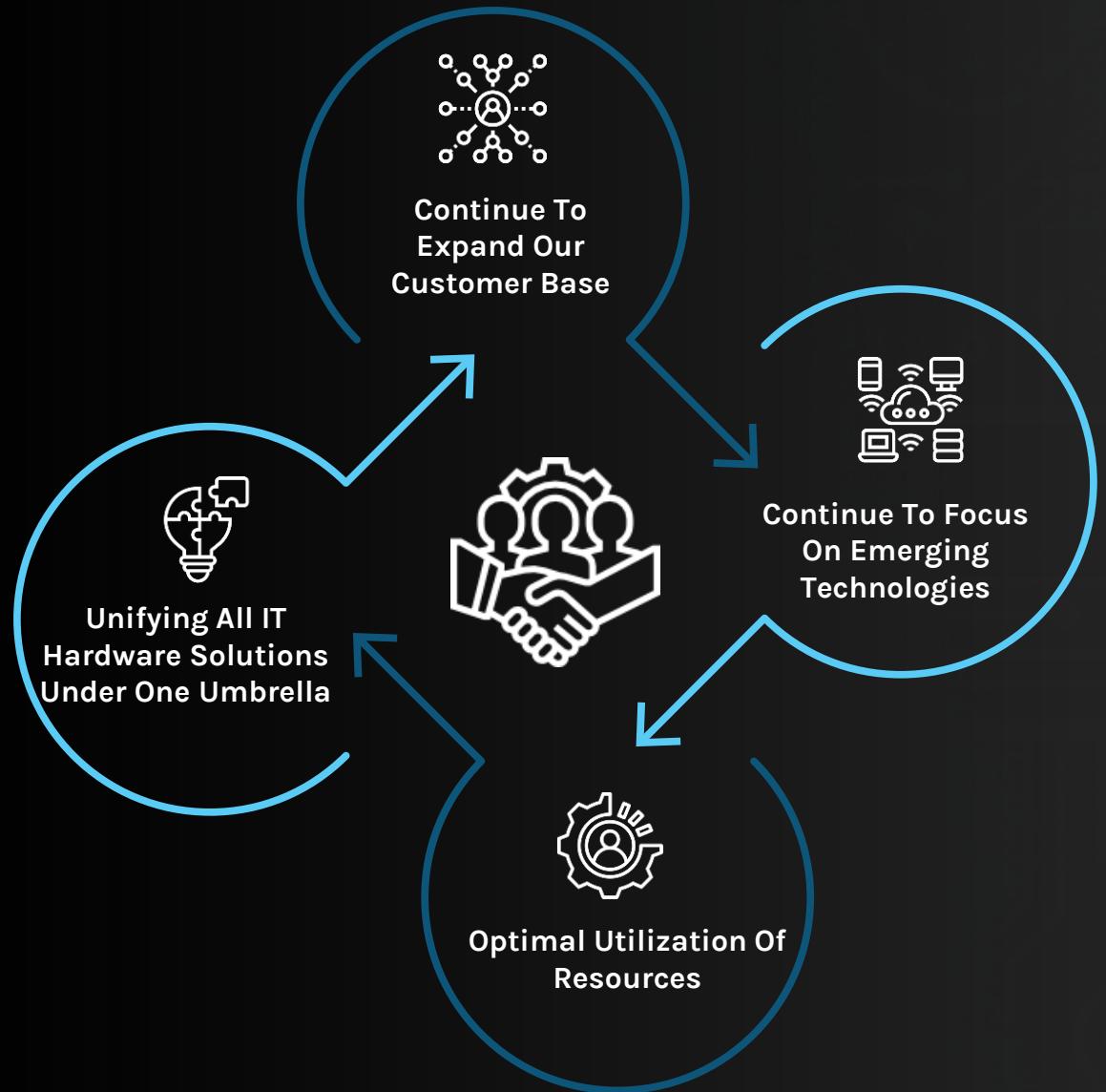
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# The Way Forward

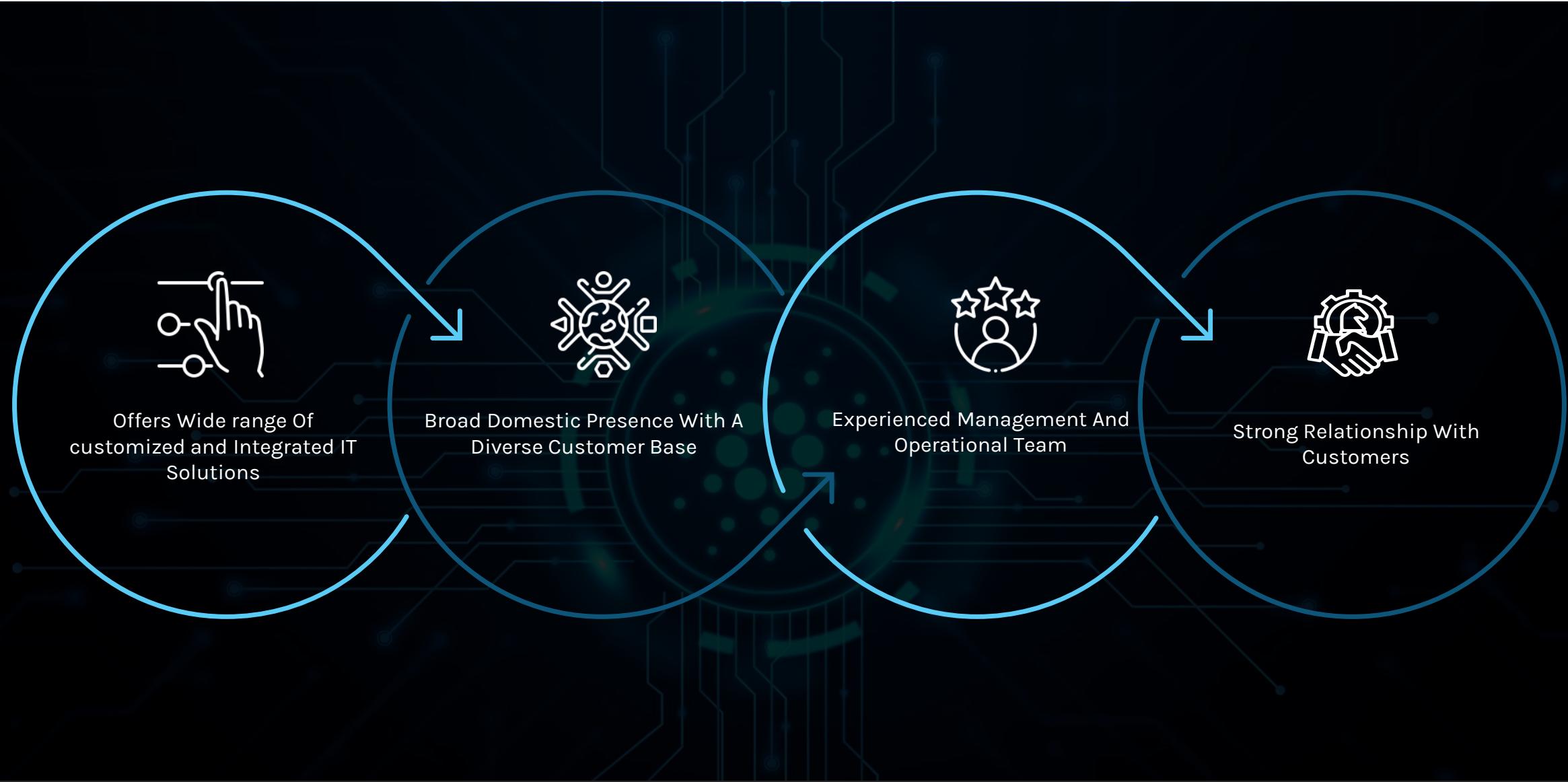




# Unleashing Competitive Edge: Crafting Excellence



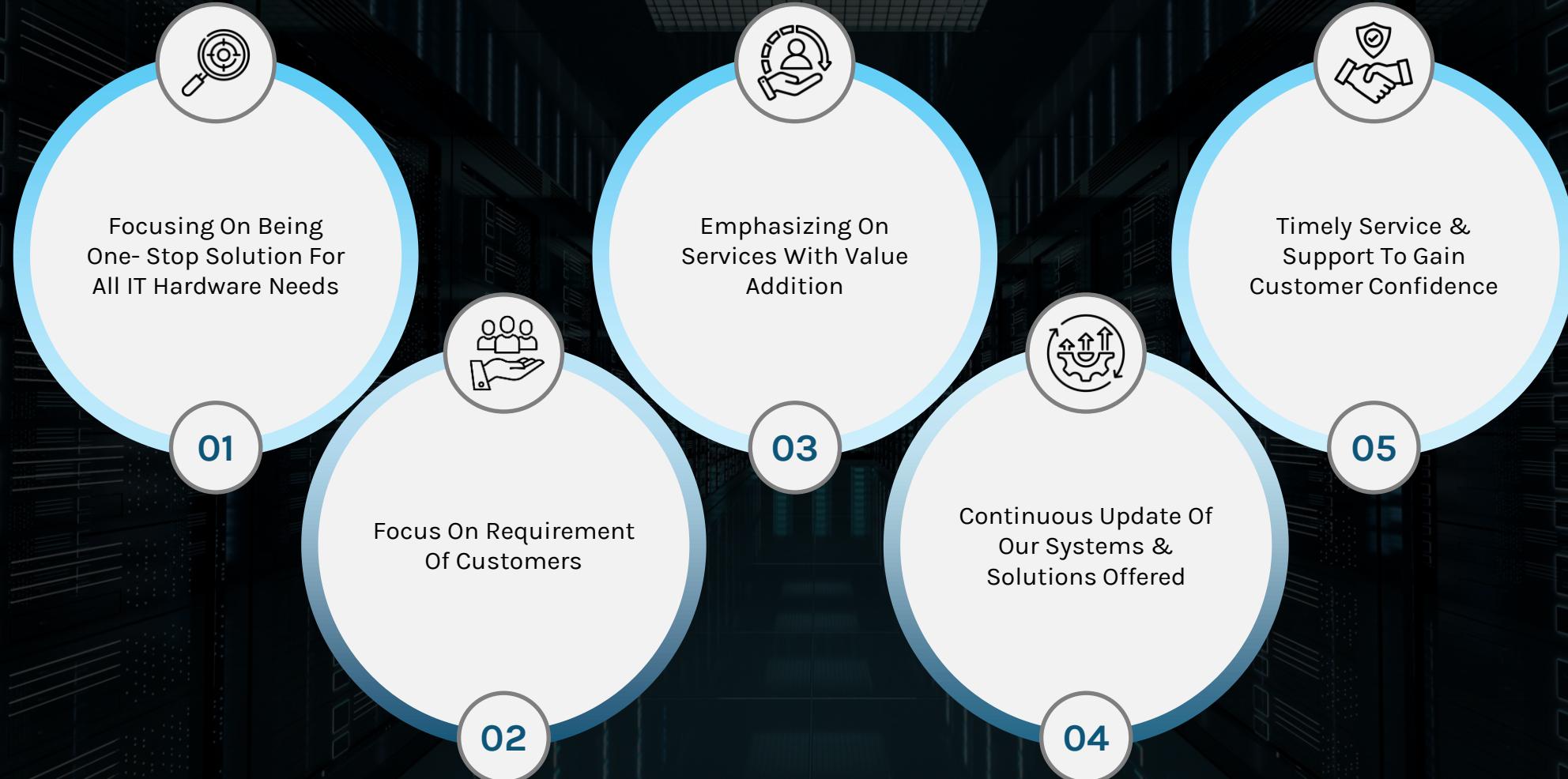
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# Strategic Marketing Vision: Empowering Brand & Fueling Success



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# Thank You



## **Slone Infosystems Limited**

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Kirin Advisors

## **Kirin Advisors Private Limited**

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