



SLONE INFOSYSTEMS LIMITED

(formerly known as "Slone Infosystems Private Limited")

CIN: L72900MH2022PLC396387

Date: 11th July, 2024

To

National Stock Exchange of India

Listing Compliance Department,
Exchange Plaza, 5th Floor,
Plot No. C/1, Block-G, Bandra Kurla Complex,
Bandra (E), Mumbai-400051

Company Symbol: SLONE; ISIN: INE0SMA01017

Sub: Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Dear Sir / Ma'am,

With reference to captioned subject and pursuant to Regulation 30 of the Listing Regulations, please find enclosed herewith investor presentation to be made to Analyst/Investors on the Audited Financial Results of the Company for the half Year and year ended on March 31, 2024.

Pursuant to Regulation 46 of the Listing Regulations, the presentation is also hosted on the website of the Company i.e. www.sloneinfosystems.com.

We request you to take the same on record.

Thanking You,

Yours Faithfully,

For, **Slone Infosystems Limited**

Rajesh Srichand Khanna

Chairman and Managing Director
DIN: 09843089

Regd. Office:

Office 203 2nd Floor
Mohini Heights CHS Ltd
5th Road, Khar West
Mumbai 400052 (MH)

Email: rajesh@sloneinfosystems.com
Contact: +91 98203 24640
www.sloneinfosystems.com

Corporate Office:

Ground Floor
Mohini Heights CHS Ltd
5th Road, Khar West
Mumbai 400052 (MH)



Slone Infosystems Limited

Slone Infosystems Limited

Investor Presentation



Disclaimer



Slone Infosystems Limited

This presentation or any other documentation or information (or any part thereof) delivered or supplied should not be deemed to constitute prospectus or placement memorandum or an offer to acquire any securities. No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information contained in this presentation is only current as of its date.

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Slone Infosystems Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

This presentation cannot be copied and disseminated in any manner. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of the company. The Company or its Book Running Lead Manager will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Slope infosystems Pvt Ltd


Company Overview



Slone Infosystems: Elevating IT Solutions Beyond Innovation



Slone Infosystems Limited

An abstract digital graphic on the left side of the slide, featuring concentric circles, glowing blue lines, and a central bright light source, creating a futuristic, high-tech aesthetic.

Slone Infosystems Limited, (Slone, The Company) is a company engaged in providing IT hardware solutions. The company is backed by Mr. Rajesh Srichand Khanna, who has been engaged in providing IT Hardware solution services under his sole proprietorship firm M/s Sam Computers since 1999. The Company specializes in both sales and rentals, they offer a comprehensive range of IT equipment such as laptops, desktops, servers, and workstations.

Additionally, the company offers IT service solutions, such as managing cloud servers and servicing IT equipment for corporate clients.

Slone, provides customized IT solutions, sourcing equipment precisely aligned with client needs.

They are authorized sub-dealers of tech giants like HP, Lenovo, & Dell with top-tier hardware solutions.

Key Facts: Glimpses of Impactful Journey



Slone Infosystems Limited



24
Years of Experience



50+
Clients



ISO 9001:2015
Certification



Diverse Product Range

FY24



Revenue ₹ 6069.26 Lakhs



EBITDA ₹ 685.74 Lakhs



PAT ₹ 418.69 Lakhs



ROE 31.68%

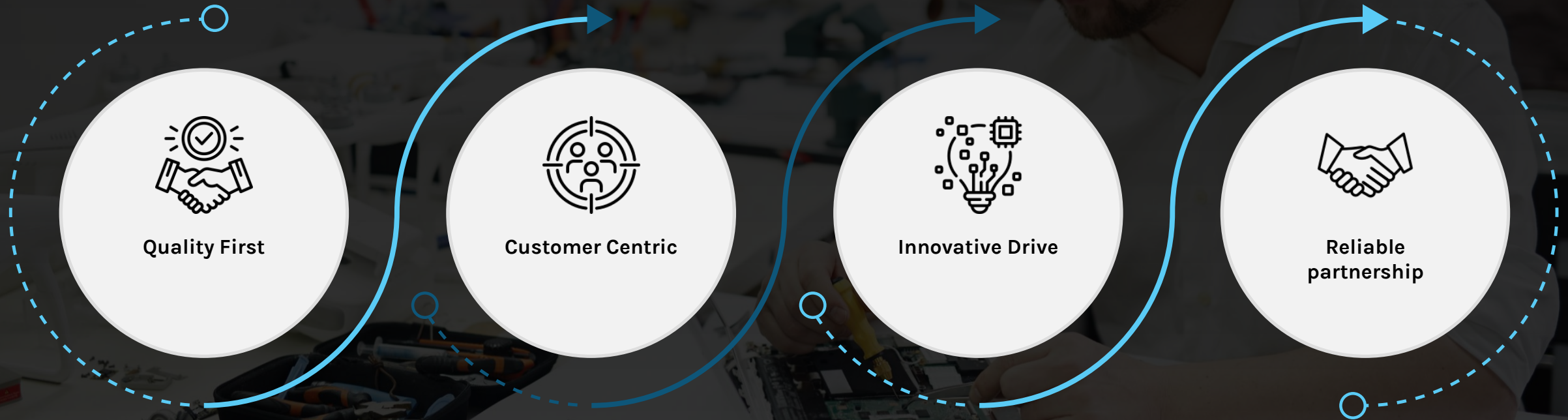


ROCE 40.02%

Our Principles: The Pathway To Success



Slone Infosystems Limited



Client Collaboration: Where Service Meets Satisfaction



Slone Infosystems Limited

99% Revenue Contribution From Top Ten Client



Multifaceted Service Approach: Seamlessly Meeting Diverse Needs



Stone Infosystems Limited



**Sale Of Laptop, Computer &
Computer Peripherals**

IT Service Solutions

Rental Services

**Sale Of Other IT Related
Products**

IT Products sale

The company caters a diverse array of top-notch IT hardware products. Their customer-centric approach ensures that each product is handpicked to meet unique needs, promising reliability, performance, and innovation. Personalized excellence is provided for each selection.



Laptop Rental & Maintenance

Slone Laptop Rentals and maintenance service ensures a hassle-free experience, providing users with uninterrupted performance and top-notch maintenance support perfectly suited to their needs. With advanced laptop solutions at their disposal, individuals can effortlessly streamline their workflow

Server Maintenance

Slone delivers top-tier server maintenance solutions, where their dedicated experts ensure servers operate at peak efficiency and Proactively address problems.

Server Installation & Maintenance

The dedicated team ensures seamless server setup. With relentless commitment, they provide round-the-clock maintenance, guaranteeing optimal performance and data security.

Products Portfolio: Empowering Solutions & Enriching Possibilities



Slone Infosystems Limited



Desktops



Laptop



Servers



Computer Peripherals



Switches



San Storage



CCTV



CCTV Cables



Software

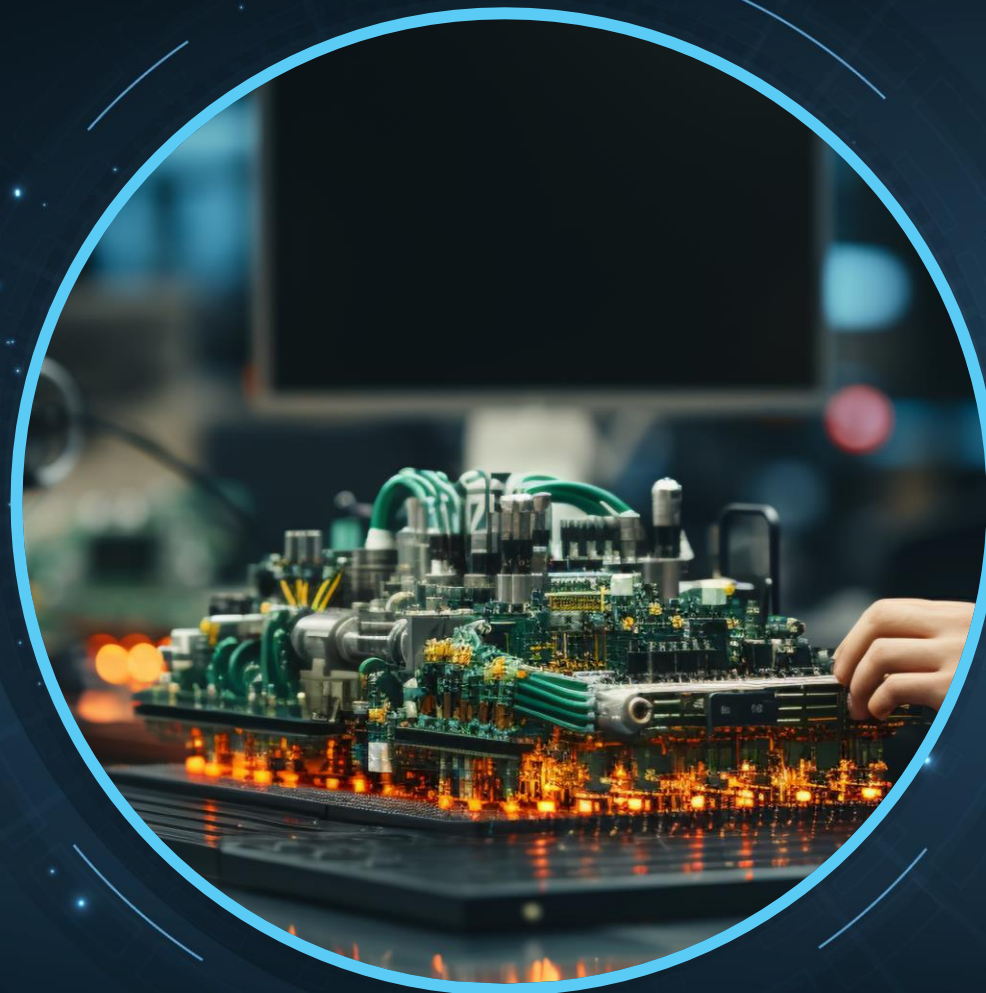


Printer



Slope infosystems Pvt Ltd

Management Overview



Management Vision: Guiding The Path To Success



Stlone Infosystems Limited



Mr. Rajesh Srichand Khanna
Managing Director

Mr. Rajesh Srichand Khanna, graduated in commerce from the University of Bombay. He launched his career in 1993 as an accountant for private limited companies before founding M/s SAM Computers in 1999. With 25 years of experience, he specializes in trading and renting IT equipment.



Mrs. Manisha Rajesh Khanna
Non- Executive Director

Mrs. Manisha Rajesh Khanna serves as a Non-Executive Director in our company. While she is an undergraduate, she brings valuable expertise as the proprietor of M/s Nutty Delite Dry Fruits & Spices, a sole proprietorship specializing in a wide range of dry fruits and spices.



Mr. Mohit Rajesh Khanna
Whole Time Director & CFO

Mr. Mohit Rajesh, holds a Bachelor's in Management Studies from the University of Mumbai. With extensive experience in financial and accounting management, he plays a vital role in our core management team. He oversees various aspects including accounts, IT systems, sales, finance, and risk management. He leads operational teams, identifies growth opportunities, and evaluates strategies' financial impacts.

Management Vision: Guiding The Path To Success



Slone Infosystems Limited



Mr. Rajesh Krishana Vyas

Independent Director

Mr. Rajesh Krishana Vyas, holds a Master's degree in Management Studies from the University of Bombay. He has joined the board on October 3, 2023.

With over 29 years of experience, he co-founded Incometech and Fintech companies and has been associated in the capacity of CTO, COO, with fintech companies



Mr. Krupesh Arvind Bhansali

Independent Director

Mr. Krupesh Arvind Bhansali, a qualified Chartered Accountant, Insolvency Professional, Registered Valuer, and Certified Fraud Examiner.

With a Master's in Business Finance and additional certifications in areas such as Information Systems Audit, he brings extensive expertise in audit and assurance services.

He has led various assignments including internal audits, financial due diligence, and fraud assessments. Currently, he is a Partner (Founder) at Bhansali and Shah Chartered Accountants.



Ms. Riya Jain

Company Secretary and Compliance Officer

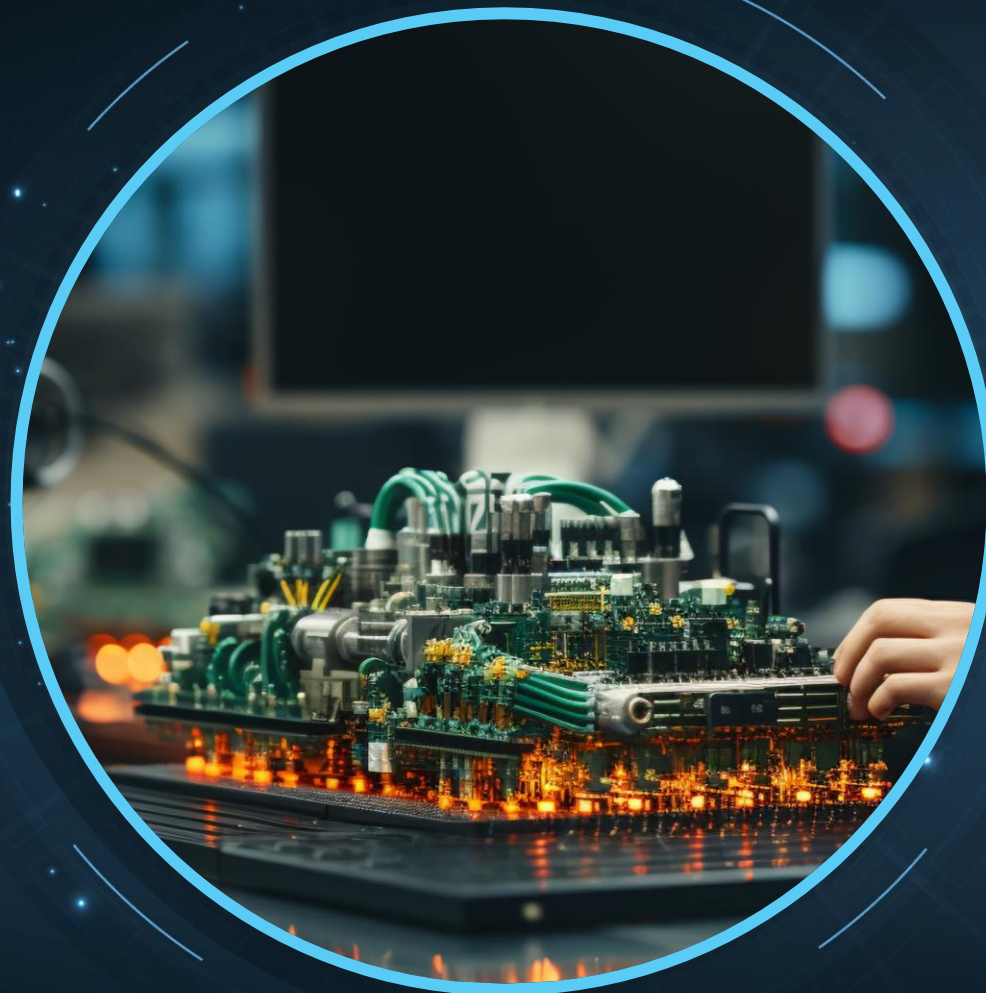
Ms. Riya Jain, a Commerce graduate and Associate Member of the Institute of Company Secretaries of India.

She oversees company's books of accounts, audit of the company's tax returns, advising the Board of Directors relating to the legal and financial risks and ensuring that the Company complies with all the applicable statutory regulations



Slope infosystems Pvt Ltd

Industry Overview



Igniting Innovation: Exploring India's Electronics Industry



Slone Infosystems Limited

India's electronics production is expected to reach USD 300 billion by 2026, indicating a significant upward trajectory



Source: Prospectus

Domestic production of electronic goods witnessed a substantial increase from Rs. 3,17,331 crore (USD 49 billion) in 2016-17 to Rs. 6,40,810 crore (USD 87.1 billion) in 2021-22, growing at a robust Compound Annual Growth Rate (CAGR) of 15%.

Production Linked Incentive (PLI) schemes for Phones, IT Hardware, and Electronic Components have been successful in attracting global players and nurturing domestic companies into national champions with global aspirations.

Production, Imports, And Exports Of Electronic Goods

	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
Production	3,17,331	3,88,306	4,58,006	5,33,550	5,54,461	6,40,810
Imports	2,87,559	3,40,901	4,01,450	3,85,081 3	3,99,374	5,09,679
Exports	39,980	41,220	61,908	82,929	81,822	109,797

Igniting Innovation: Exploring India's Electronics Industry



Stlone Infossystems Limited

The growth of India's electronics manufacturing industry is propelled by a combination of factors including a large domestic market, abundant skilled talent, and cost-effective labor.



Technologies like 5G, Internet of Things (IoT), Advanced Data Analytics, Artificial Intelligence (AI), Cloud Computing, Augmented and Virtual Reality (AR/VR), 3D printing, Robotics, and Blockchain are reshaping the future of technology-led transformation.



Efforts are underway to equip Indian IT professionals with world-class skills in emerging technologies through initiatives like the Future Skills Programme, ensuring they remain competitive in the global arena.



Make in India Launched in 2014, aims to position India as a global design and manufacturing hub by boosting domestic manufacturing and reducing dependence on imports, thereby diversifying the contribution of all sectors to the economy.



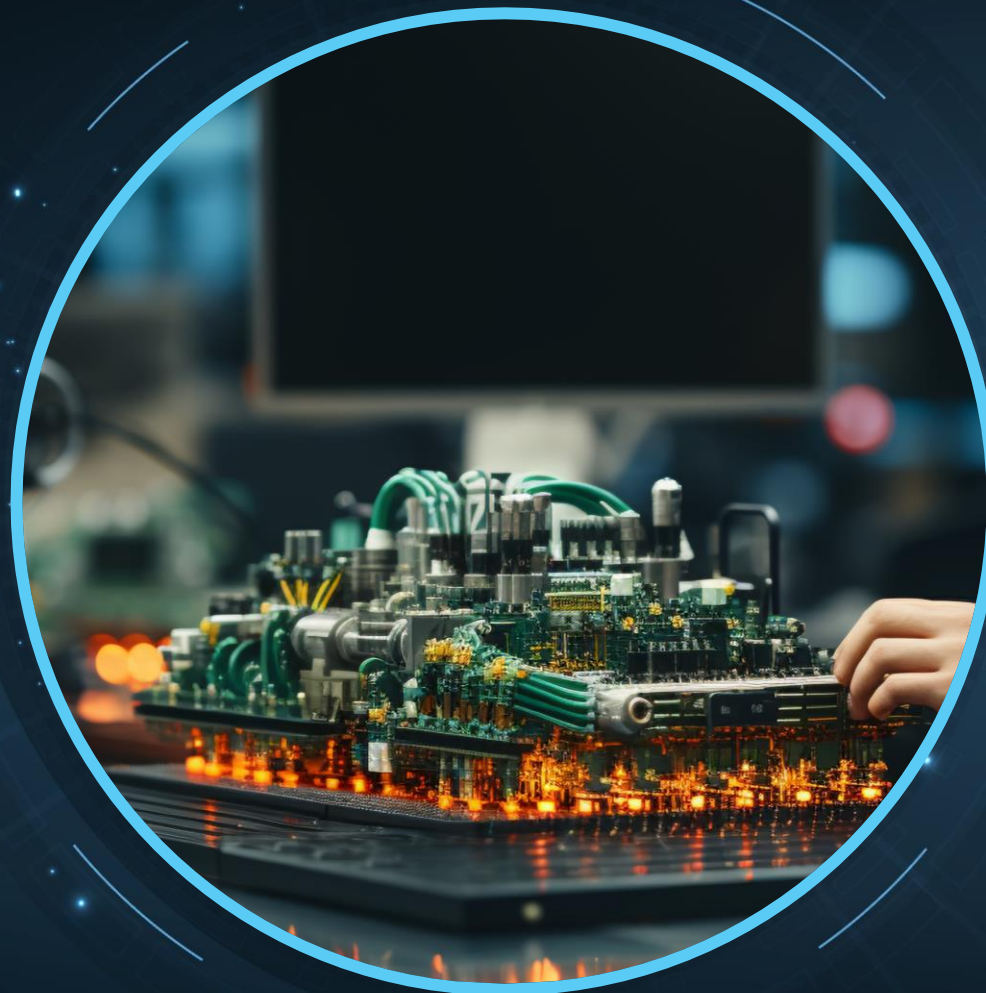
Digital India Seeks to substantially increase domestic manufacturing of electronics and reduce dependency on imports, aligning with the broader goal of fostering digital transformation across the country.

Source: Prospectus



Slope infosystems Pvt Ltd

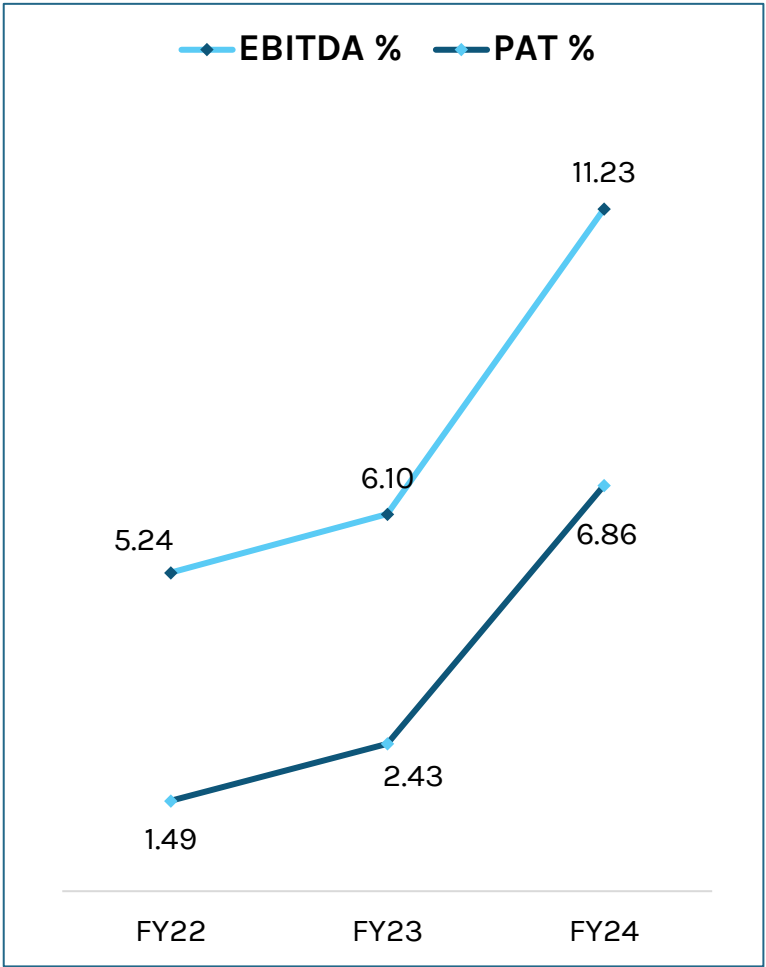
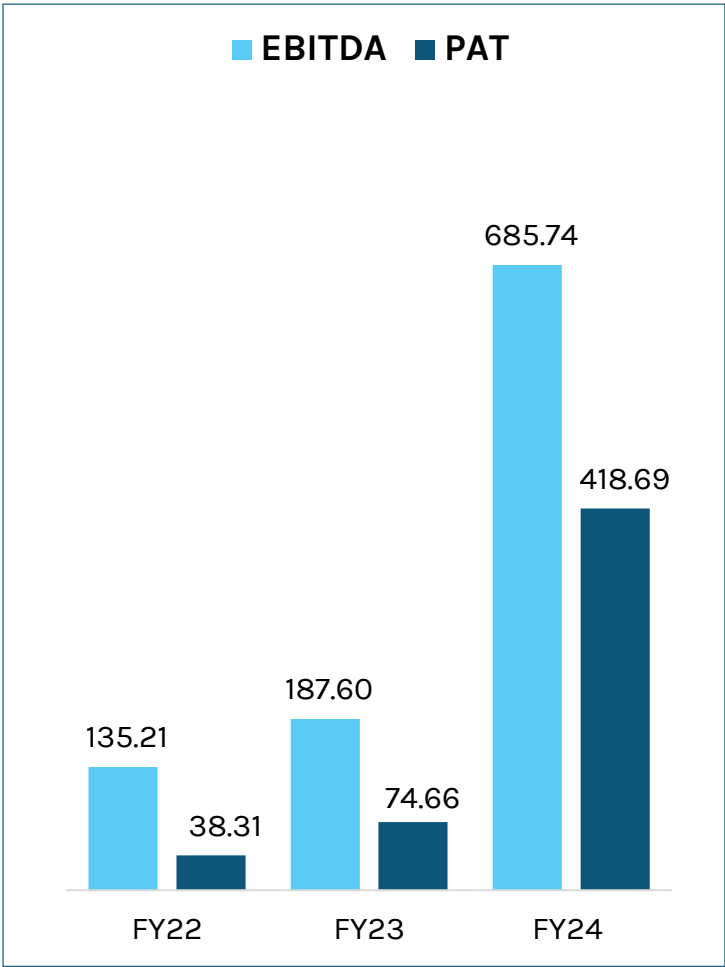
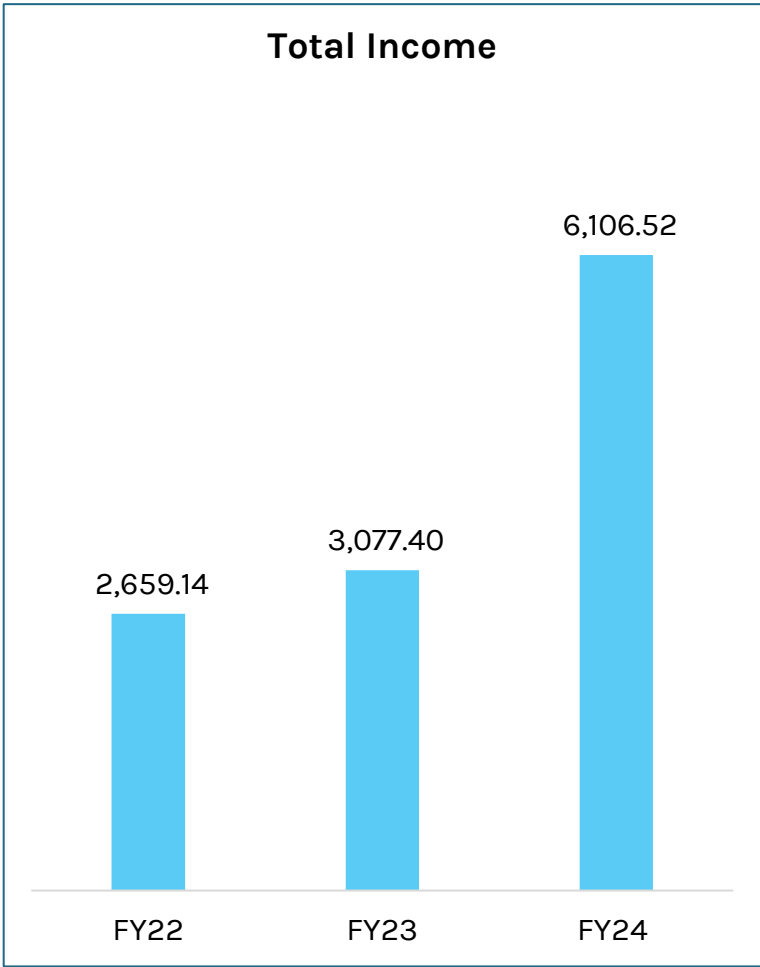
Financial Overview



Key Financial Highlights



Slone Infosystems Limited



All Amount In ₹ Lakhs & Margins In %

Profit & Loss Statement



Sione Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Revenues	6,069.26	3,022.14	2,578.79
Other Income	37.26	55.26	80.34
Total Income	6,106.52	3,077.40	2,659.14
Purchase of stock in trade	4,785.99	2,766.14	2,496.48
Employee costs	120.61	36.54	22.77
Other expenses	514.18	87.12	4.68
Total Expenditure	5,420.78	2,889.80	2,523.93
EBITDA	685.74	187.60	135.21
EBIDTA (%)	11.23	6.10	5.24
Finance Costs	34.94	33.83	33.86
Depreciation	94.09	67.86	51.76
PBT	556.71	85.91	49.59
Tax	138.02	11.25	11.29
PAT	418.69	74.66	38.31
NPM (%)	6.86	2.43	1.49

Balance Sheet



Slone Infosystems Limited

In ₹ Lakhs

Equities & Liabilities	FY24	FY23	FY22
Equity	386.90	184.55	228.70
Reserves	934.58	25.94	0.00
Net Worth	1,321.48	210.49	228.70
Non Current Liabilities			
Non Current Borrowings	157.02	274.03	481.12
Deferred Tax Liabilities	0.00	0.00	5.11
Long Term Provision	4.11	0.34	1.33
Total Non Current Liabilities	161.13	274.37	487.56
Current Liabilities			
Trade Payables	429.15	407.50	440.03
Short Term Provision	155.26	18.98	9.39
Other Current Liabilities	19.88	279.38	1.69
Total Current Liabilities	604.29	705.86	451.11
Total Equity & Liabilities	2,086.90	1,190.72	1,167.37

Assets	FY24	FY23	FY22
Non Current Assets			
Fixed Assets	199.56	93.93	358.61
Deferred Tax Assets	2.69	0.60	NA
Other Non Current Assets	3.77	5.03	NA
Total Non Current Assets	206.02	99.56	358.61
Current Assets			
Current Investments	0.00	0.00	59.36
Inventories	306.18	14.27	NA
Trade receivables	1177.66	273.51	622.79
Cash & Bank Balance	5.44	16.59	15.46
Short Term Loans and advances	303.86	777.68	92.93
Other Current Assets	87.74	9.11	18.23
Total Current Assets	1,880.88	1,091.16	808.77
Total Assets	2,086.90	1,190.71	1,167.37

Cashflow Highlights



Slone Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Cashflow from Operations	-352.34	59.74	61.82
Cashflow from Investments	-199.15	275.18	-85.48
Cashflow from Financing	540.35	-333.78	30.58
Net Cash Flow	-1114.00	114.00	6.92

Key Ratios



Slone Infosystems Limited

In ₹ Lakhs

Particulars	FY24	FY23	FY22
Current Ratio (In Times)	3.11	1.55	1.79
Debt To Equity Ratio (In Times)	0.12	1.30	NA
Debt Service Coverage Ratio (In Times)	3.71	5.55	3.99
Receivable Turnover Ratio (In Times)	5.15	11.05	4.14
ROE %	31.68	35.47	NA
ROCE %	40.02	24.71	36.49
EPS ₹	16.50	4.05	NA

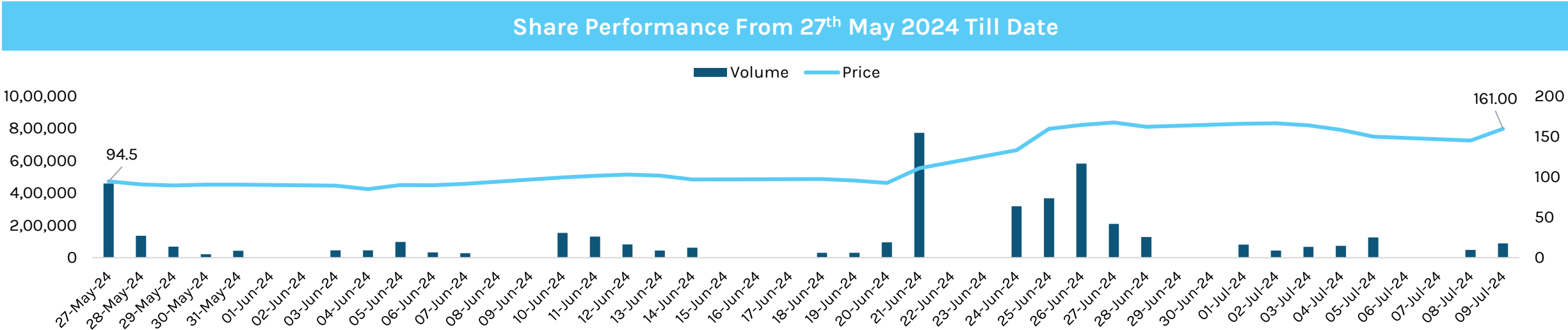
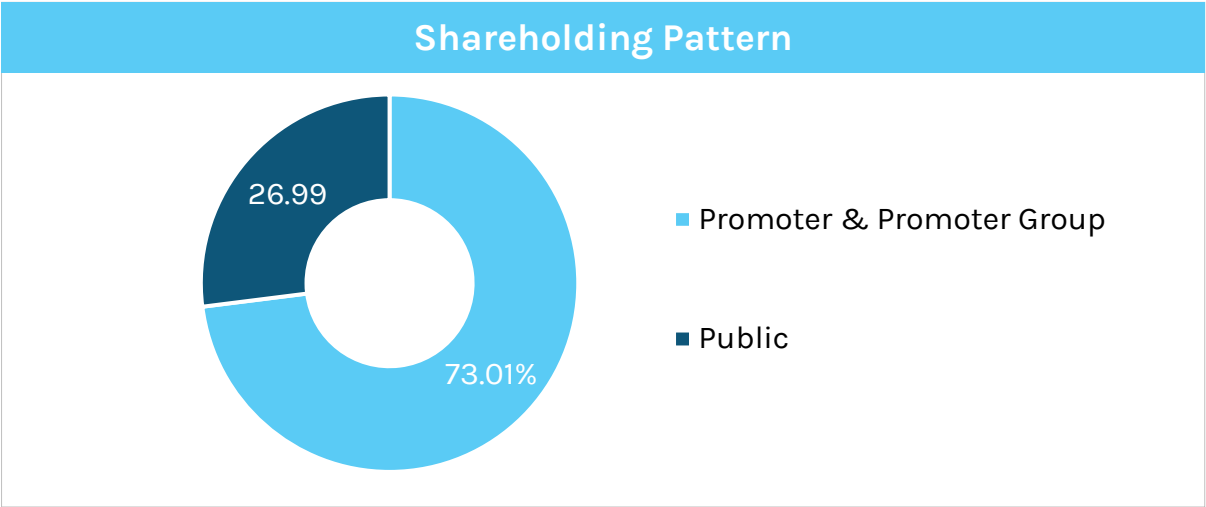
Stock Data



Slone Infosystems Limited
As on 31-03-2024

As on 02-07-2024

NSE: SLONE ISIN: INEOSMA01017	
Share Price ₹	161.00
Market Capitalization ₹ Cr	84.83
No. of Share Outstanding	52,69,013
Face Value ₹	10.00
52 Week High ₹	177.00
52 Week Low ₹	80.25

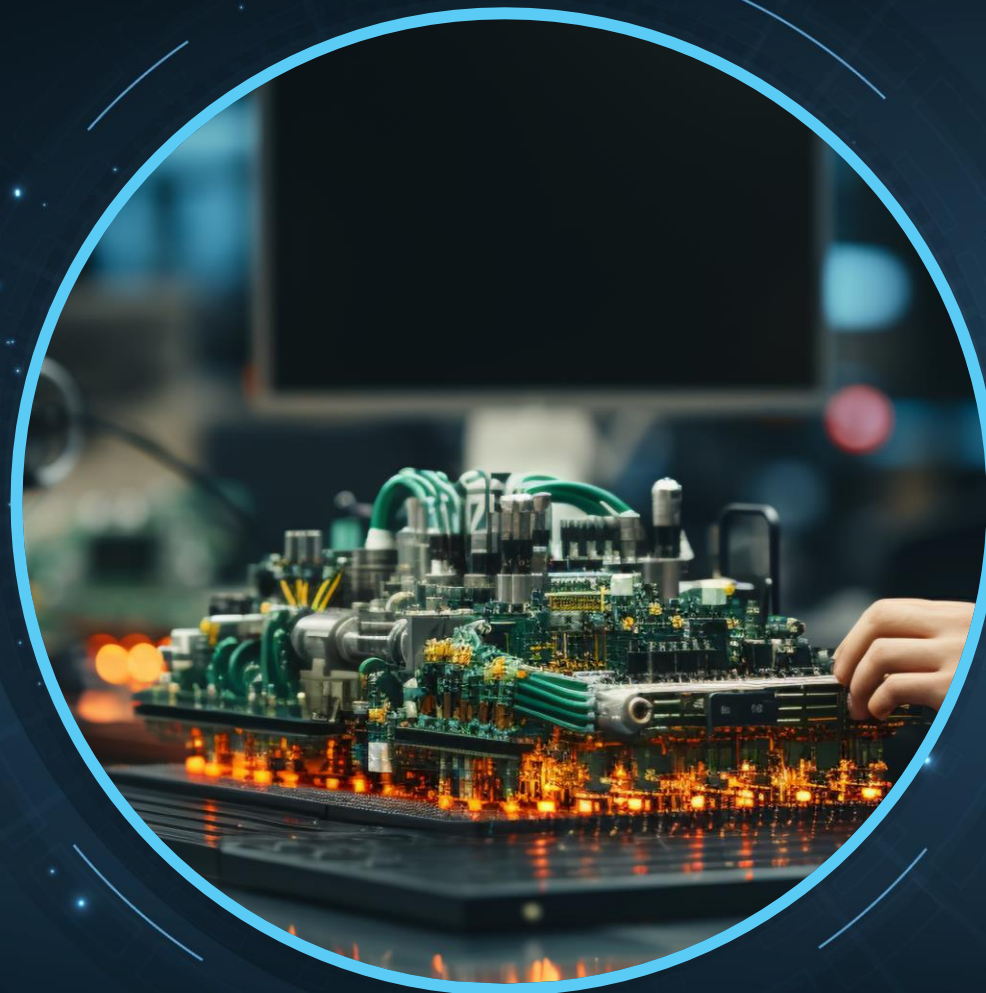


Source: NSE
Investor Presentation



Slope infosystems Pvt Ltd

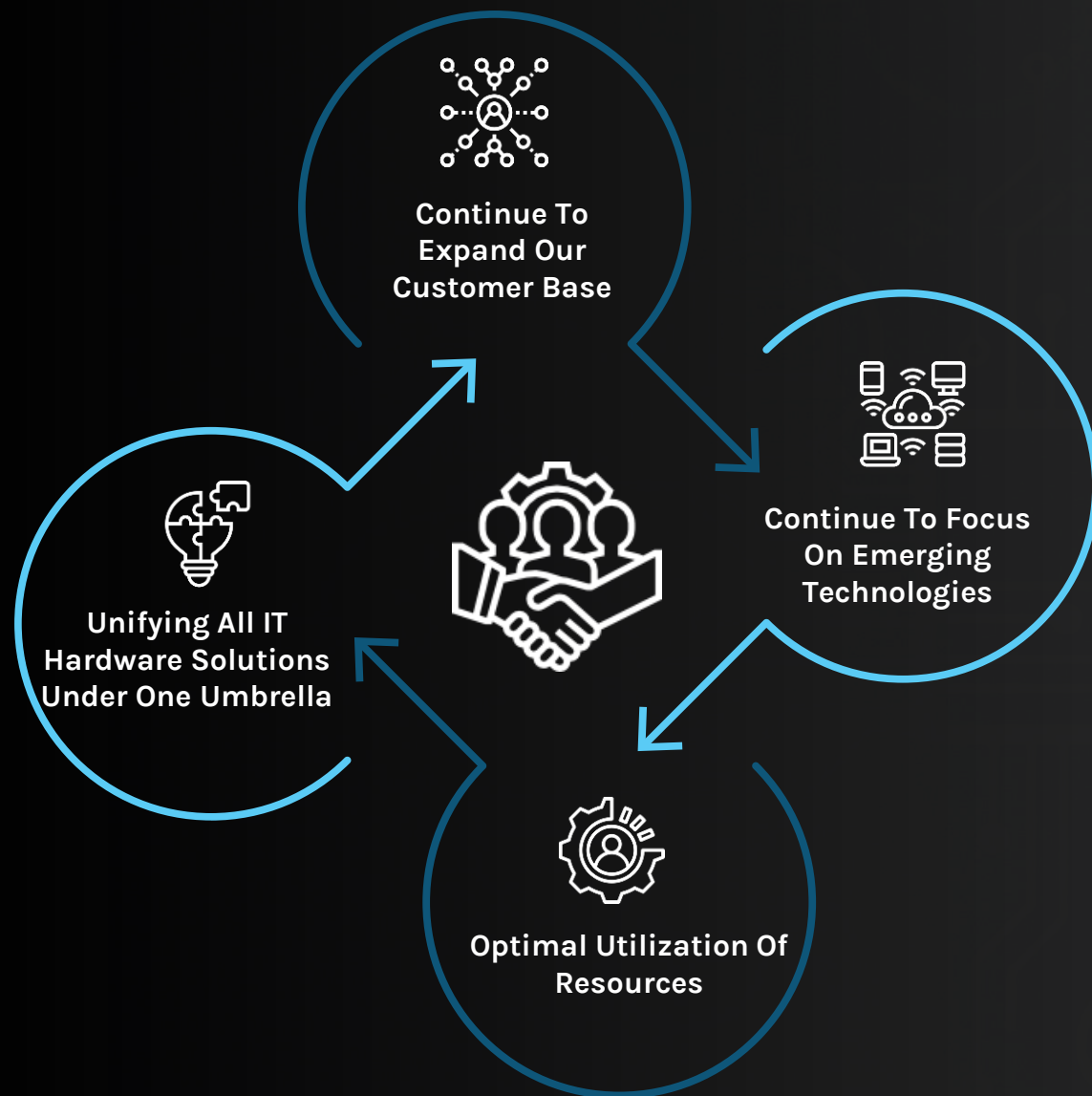
The Way Forward



Business Strategy: Navigating The Path To Success



Stlone Infossystems Limited



Unleashing Competitive Edge: Crafting Excellence



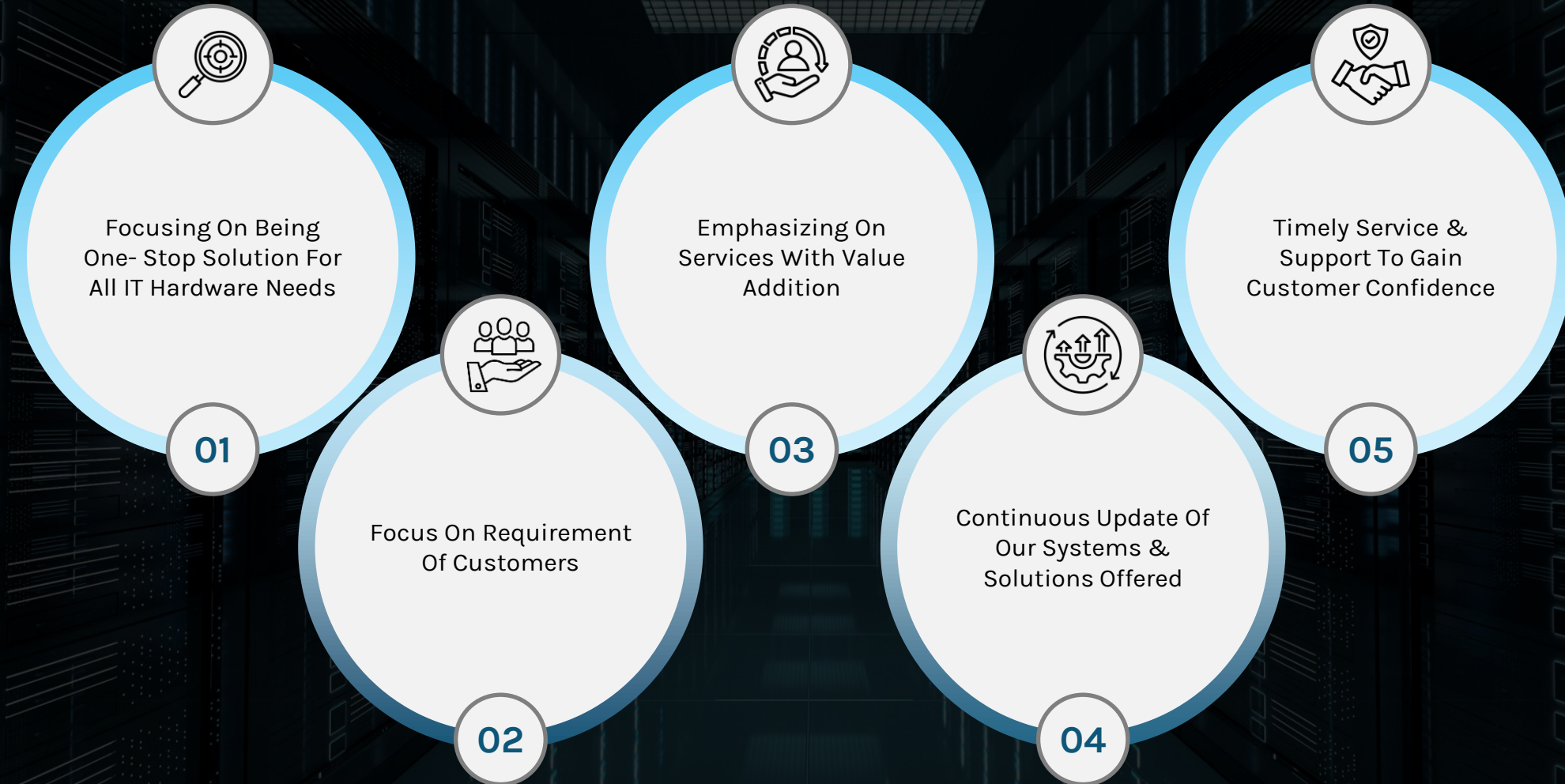
Stone Infosystems Limited



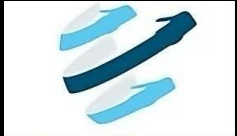
Strategic Marketing Vision: Empowering Brand & Fueling Success



Stone Infosystems Limited



Thank You



Slone Infossystems Limited

Ground Floor Mohini Heights, 5th
Road Khar West Mumbai- 400052.
E-mail: cs@sloneinfosystems.com
Website: www.sloneinfosystems.com
Phone: +91- 98203- 24640



Kirin Advisors Private Limited

713-B, Lodha Supremus II,
Wagle Estate, Thane West - 400 604.
Phone: 022 4100 2455
Email: info@kirinadvisors.com
Website: www.kirinadvisors.com